

# RIVERBRIDGE PARTNERS®

THIRD QUARTER 2017 - FACT SHEET (as of 09/30/2017)

# Concentrated Growth

## Overview

The Riverbridge Concentrated Growth portfolio was established in 2002. It's comprised of no more than 15 companies – across all market capitalization sizes – for long-term investors seeking capital appreciation and long-term capital gains. The portfolio is managed by the Riverbridge Investment Team utilizing our time-tested investment philosophy and disciplines.

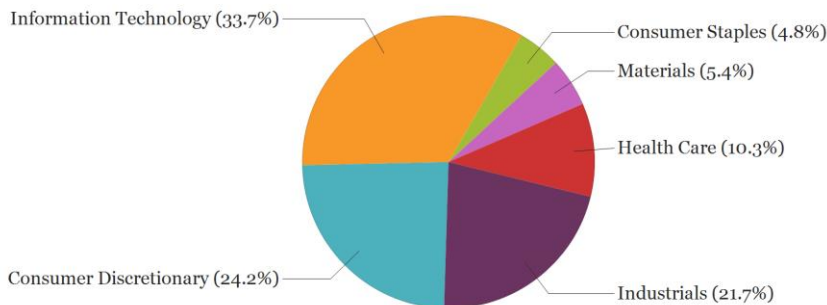
## Performance

### Gross of Fees

As of 09/30/2017	3Q 2017	Year to Date	1 Year	3 Year	5 Year	10 Year	Since Inception
<b>Concentrated Growth</b>	<b>3.17%</b>	<b>20.37%</b>	<b>21.79%</b>	<b>16.00%</b>	<b>14.38%</b>	<b>8.91%</b>	<b>12.23%</b>
Russell 3000® Growth	5.93%	20.43%	21.87%	12.65%	15.18%	9.03%	8.32%
S&P 500®	4.48%	14.24%	18.61%	10.81%	14.22%	7.44%	7.79%

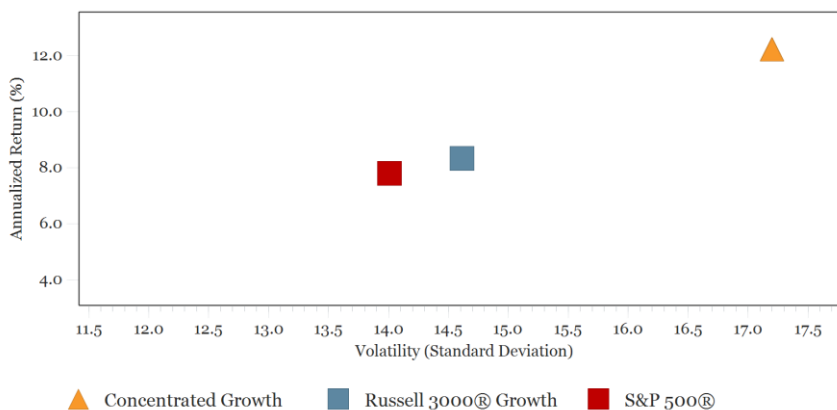
Periods greater than one year are annualized; Inception Date: 05/01/2002

## Sector Weighting (%) as of 09/30/2017



## Risk/Reward

05/01/2002 - 09/30/2017



## Firm Background

- Founded in 1987
- Consistent Investment Philosophy & Process
- Growth Stock Portfolio Management
- Significant Employee Ownership

## Investment Philosophy

Our philosophy is rooted in the belief that earnings power determines the value of a franchise. We invest in high quality growth companies that demonstrate the ability to sustain strong secular earnings growth over long periods of time, regardless of overall economic conditions.

We build portfolios by identifying and buying well-managed companies that are diversified in their sources of earnings, and are competitively positioned for opportunities, which inures them a higher return on capital and superior growth in business value.

## Company Characteristics

- Industry Respected Management
- Dominant Market Position
- Exceptionally Strong Balance Sheets
- Internally Financed Growth
- Low Business Risk

## Investment Team

Mark A. Thompson, Principal  
Title: Chief Investment Officer, Portfolio Manager  
Years at Firm: 30

Rick D. Moulton, CFA, Principal  
Title: Portfolio Manager  
Years at Firm: 26

Dana L. Feick, CFA, Principal  
Title: Associate Portfolio Manager  
Years at Firm: 25

## Market Capitalization as of 09/30/2017

Median Market Cap \$5.7 billion  
Wgt. Avg. Market Cap \$51.9 billion

Performance related information, including but not limited to market capitalization information, portfolio risk measures, sector weightings, and representative holdings provided in this document, is presented as supplemental information to the compliant presentations included herein.

## Concentrated Growth Composite

Year	Gross-of-Fees Return (%)	Net-of-Fees Return (%)	S&P 500® Return (%)	Russell 3000® Growth Return (%)	Portfolios	Dispersion (%)	Composite 3-Year Ex-Post Std. Dev.	S&P 500® 3-Year Ex-Post Std. Dev.	Russell 3000® Growth 3-Year Ex-Post Std. Dev.	Composite Assets (\$ Millions)	Firm Assets (\$ Millions)
2016	13.94	13.29	11.96	7.39	6	1.10	15.68	10.59	11.34	7.1	4,686.7
2015	0.46	-0.05	1.38	5.09	7	0.19	11.23	10.48	10.80	10.9	5,030.8
2014	3.65	0.53	13.69	12.44	7	0.18	15.20	8.97	9.74	11.7	5,523.2
2013	37.03	35.79	32.39	34.23	8	0.18	14.66	11.94	12.49	28.9	5,718.3
2012	-1.51	-2.87	16.00	15.21	9	0.26	17.39	15.09	15.99	22.0	3,225.7
2011	9.92	7.98	2.11	2.18	8	0.38	18.53	18.71	18.17	19.7	2,558.0
2010	32.22	31.23	15.06	17.64	8	0.97				8.0	2,495.0
2009	32.76	32.12	26.46	37.01	8	1.61				4.0	1,737.1
2008	-37.35	-41.49	-37.00	-38.44	8	0.77				3.0	989.2
2007	41.78	40.24	5.49	11.40	8	2.17				6.6	1,163.1

**Firm Information:** Riverbridge Partners, LLC is a Minnesota based investment advisor registered with the Securities and Exchange Commission under the Investment Advisors Act of 1940. The firm provides investment management services to institutional and individual investors. The company offers growth-oriented investment services by investing in growth equity securities, which it believes will provide high returns over the long term. The Concentrated Growth portfolio utilizes a performance based fee schedule. An incentive fee shall be earned by the firm in any calendar year in which the value of the account increases by more than 5% (adjusted for any and all additions or withdrawals). The incentive fee amount shall be 20% of the excess appreciation (above 5%) as long as the account value has reached a new "high water mark" at that point in time. In addition, there is a base fee of .50% of assets under management in the performance based fee account. The performance-based fees are paid annually immediately following the conclusion of the year.

**Composite Characteristics:** The Concentrated Growth Composite was created in May 2002. It is a growth stock portfolio invested in a limited number of growth companies of all market capitalization ranges. A complete list and description of all firm composites is available upon request. The composite benchmarks are the S&P 500® Index and the Russell 3000® Growth Index. The S&P 500® Index includes 500 industry leading companies measuring the performance of the large-cap U.S. equity universe. The Russell 3000® Growth Index includes the segment of securities within the Russell 3000® Index with higher price-to-book ratios and higher forecasted growth values. The Russell 3000® Index is an unmanaged index measuring the performance of the broad U.S. equity universe. Prior to 2008, the S&P 500®, Russell 2500™ Growth, Russell 1000® Growth, and Russell 2000® Growth indexes were also shown for general market comparison purposes. Composite dispersion is not presented for years with 5 or fewer accounts. The composite minimum value is \$100,000.

**Calculation Methodology:** Valuations and returns are computed and stated in U.S. dollars. Individual portfolios are revalued daily starting 1/1/2009. Prior to that, individual portfolios were revalued monthly and intra-month when large cash flows (defined at 10%) occurred. Gross-of-fee returns are calculated net of transaction costs and gross of management fees. Net-of-fee returns are calculated net of actual investment management fees. Both gross-of-fee and net-of-fee returns are calculated gross of all withholding taxes on foreign dividends. Accruals are included in calculations. The dispersion measure is the equal-weighted standard deviation of accounts in the composite for the entire year. Additional information for valuing portfolios, calculating performance and preparing compliant presentations is available upon request.

**Other Disclosures:** Riverbridge Partners, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Riverbridge Partners, LLC has been independently verified for the periods 12/31/1989 - 12/31/2016. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis, and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Concentrated Growth Composite has been examined for the periods 05/01/2002 - 12/31/2016. The verification and performance examination reports are available upon request. The benchmark returns are not covered by the report of the independent verifiers. Past performance does not guarantee future results. This performance report should not be construed as a recommendation to purchase or sell any particular securities held in composite accounts. Market conditions can vary widely over time and can result in a loss of portfolio value.

## Performance Disclosures

- Returns presented within this document are presented for gross-of-fee performance figures, which do not reflect the deduction of investment advisory fees. A client's returns will be reduced by the advisory fees and other expenses incurred in the management of its account. For example, the deduction of a 1% advisory fee over a 10 year period would reduce a 10% gross return to an 8.9% net return. A description of Riverbridge Partners' advisory fees are disclosed on Part 2 of its Form ADV, a copy of which is available upon request.
- Past performance does not guarantee future results.
- Performance results do not reflect the impact of taxes.
- It should not be assumed that account holdings will correspond directly to any such comparative benchmark index.
- Comparative indices may be more or less volatile than Riverbridge portfolios.
- Riverbridge performance results reflect the reinvestment of dividends and other account earnings, and are net of applicable account transaction charges.
- Information in this document is not intended to be used as investment advice.
- Mention of companies/stocks herein is for illustrative purposes only and should not be interpreted as investment advice.
- The holdings included in this document are for illustrative purposes only and should not be considered a recommendation to purchase or sell any particular security. There is no guarantee that the same or similar holdings will be purchased or held in accounts in the future.

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